



## Creating fruitful partnerships



**To ensure a bright future.**

## Lotus Outreach Australia

Preventing child labour and trafficking in Cambodia by enabling education and helping to change lives.

ANNUAL REPORT 2013 / 2014



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## Lotus Outreach Australia: Overview 2013-14

Lotus Outreach Australia is a Not-For-Profit organisation. Our mission is to ensure the education, health, and safety of the most marginalised and exploited women and children in Cambodia. We also advocate for their human rights. We are guided by the UN's Millennium Development Goals regarding extreme poverty, universal education, gender equality and empowerment of women.

### What we do

Working from the basis that prevention is better than cure, we work in partnership with respected Cambodian Government registered NGOs, to identify girls at risk of the worst forms of child labour and trafficking, and provide them with education and opportunity through our Girls' Access to Education (GATE) scholarships program.



### Our projects

GATE is a highly successful program, seeing girls from the very poorest families through high school onto tertiary training and then to university.

By supporting families in dire poverty to become self-sufficient, we create the possibility of an alternative future for these girls and change the potential opportunities for whole communities and future generations.

Our projects focus on sustainable change for families and communities through the education of their girls. We provide:



Scholarships, uniforms, school supplies, bikes to transport to school & healthcare for 150 at-risk girls



Nutritional support program for families in dire poverty to lessen the pressure to put their girls into child labour to feed their families - which tragically often leads on to sex trafficking.



Advocacy, in association with CWCC, to inform the community of the dangers and brutality of trafficking, the importance of human rights, and the immense value of girls' education to their families in terms of gaining employment and future economic opportunities.



## Our outcomes

Lotus Outreach Australia continues to support 150 girls in Cambodia, keeping them in school where they are not only receiving an education, but also remaining protected from the dangers of child labour and exploitation.

Lotus Outreach Australia works alongside our In-Country partner Cambodian Women's Crisis Centre (CWCC) who in turn work with Local Education Working Groups (teachers, principals and community leaders).

Thanks to this kind of partnership, this allows us to keep both monitoring and having regular meetings with students and their families' which means that the girls attend school consistently and achieve their grades.



## Our status



We are:

- incorporated as a Registered Charity with NSW Department of Fair Trading 2004
- a fundraising authority with NSW Office of Liquor, Gaming and Racing
- an affiliate of eight Lotus Outreach organisations globally, originally founded by renowned lama and film-maker Khyentse Norbu Rinpoche. However Lotus Outreach Australia programs are entirely under our own direction, and we raise all our funds ourselves
- a successful, effective organisation with strong governance and proven programs



We have:

- an ABN, plus charity tax concessions with the Australian Tax Office.
- tax deductibility for donations made through our community partner AFAP - Australian Foundation for Peoples of Asia and the Pacific - and earmarked for our projects.



## Letter From Our President.

### **2013-2014: A Year in Review**

The year 2013-14 was a major milestone, being 10 years since formally incorporating in Australia with our own unique Lotus Outreach Australia (LOA) identity. It was a year of consolidation, in terms of our ongoing support of GATE girls, and continuing reflection of the next steps forward, to ensure the program and LOA remained sustainable.

Having been associated with Lotus Outreach Australia since its inception, and indeed its incorporation in 2004, serving firstly as Treasurer, and the latter two years as President, I personally have experienced the various stages of growth the association has undertaken. This landmark birthday afforded us the opportunity to review our achievements over this period, a period in which LOA increased the number of girls sponsored from 50 to 150 girls in the GATE program in 2010, and with all our students graduating this past year, we have much to be proud of. Our older girls are now beginning to move into university, tertiary training or jobs.



Building on the deep visioning and the positioning of Lotus Outreach Australia that occurred the previous year, the Board confirmed that we intended to focus our attention on the key to changing lives and society – the education, health, and safety of at risk girls in Cambodia – being one of the poorest countries in the Asia Pacific region. To achieve our vision and mission, to help create a more just, peaceful world where all people, can lead rich, meaningful lives that are free of physical and structural violence and slavery, we carefully considered our structure and capacity to continue to deliver funds for our core program areas:

1. Improving access to quality education for marginalized girls
2. Economic empowerment of parents and young women
3. Human trafficking and gender-based violence prevention and after care.

We determined that securing DGR (Donor Gift Recipient) under our own auspices was essential, as was the hiring of an Executive Director-Fundraising, to focus solely on increasing and securing much needed funds for 2014-15.

As President, I want to take this opportunity to tell you what it is that makes Lotus Outreach Australia such a unique and powerful organisation – it is having a team of dedicated volunteers who contribute their time to be on the Lotus Outreach Australia Board and Management Committee, for whom I have been privileged to work with. A big thank you to the incredible generosity of key donors who undertook to sponsor amazing fundraising events, enabling us to continue to commit to the provision of access to quality education in conjunction with our in-country partner, Cambodian Women's Crisis Centre (CWCC), with whom we are associated through our GATE program - a very fruitful partnership indeed. I would also like to thank our auditors KPMG, our legal advisors, Clayton Utz, and Emry's Media for contributing their expertise and resources.

In gratitude to all our supporters!

Anna S. Harper



## Girls Access to Education (GATE).

Lotus Outreach Australia currently provides scholarships to 150 Cambodian girls, along with shoes, uniforms and school supplies. Without these items, children are not permitted to attend school. Funding for GATE & The Nutritional Support Program comes entirely from donated funds.

We provide health checks for the girls, and with our Nutritional Support Program, we provide 30 kilos of rice per month to the very poorest families, supporting parents to be able to allow their daughters to stay at school instead of having them go out to work to supply family income, and ensuring girls have the energy to attend school and study.

### **How the girls are chosen**

Lotus Outreach Australia works alongside our In-Country partner Cambodian Women's Crisis Centre (CWCC) who in turn work with Local Education Working Groups to identify girls most at risk in our target communities and help keep them in school. Both monitoring and regularly meeting with students and their families means that the girls attend school consistently and achieve their grades.

### **Working with the Community**

We underpin this by helping to run Community Education Sessions on Human Rights issues: the value to families, communities of educating girls: and the consequences of trafficking, domestic violence, and child rights.

### **Real, positive outcomes**

Girls whose families are illiterate, are becoming the first high school graduates in their families. Mothers are coming forward to tell us how important schooling is for their daughters. Many of the girls are starting to see themselves in a new light - focusing on graduating, going on to further education and a good job, and in turn making sure that their future children will be educated and independent too.

2013 results: All the girls who sat for their exams in 2013 passed. That is an outstanding success rate of 100%.





## Lotus Pedals



Lack of transport prevents many girls getting to school. Some girls walk up to eight kilometres to school in the early dawn, or after dark, with a real risk of being assaulted or even kidnapped. Providing girls with a bicycle and repair kit ensures girls in rural areas have the means to attend school. It also reduces time travel time, so girls have more time to study. Lotus Pedals is paid 100% from Donor Funding.

This is Kumthy with her mother and her precious Lotus bicycle.

Kumthy cycles an hour to and from school each day, then an hour to and from her computer classes. Without her bike she wouldn't be able to attend school .

Without the nutritional support provided by Lotus her family wouldn't be able to repay the loan on their modest home. Kumthy has a thirst for knowledge, and thanks to a Lotus savings group program she has learnt enough about accounting to inspire her to study this at university.





## Long Term Development Plans

Lotus Outreach Australia's strategic development plan:

Our two-year focus is to prioritise GATEways, enhance the performance and quality of teachers in rural areas, and ensure students are properly educated on university program and institution quality, job placement, and market demands.

In the next three years, Lotus Outreach Australia's expansion will encompass the following areas, subject to sustainable funding:



Engagement in education advocacy through Cambodian programs, with a specific focus on the returns of educating girls.



Lobbying the Cambodian government through participation in NGO umbrella coalitions to improve public education and teacher quality.



Other initiatives including reproductive health and sanitization, preventative health programs and trafficking training programs are part of LOA's a longer-term aspirations.







## GATEways

### Creating Brighter Futures

Lotus Outreach Australia recognized the need to provide the 150 girls in our GATE program with the best possible chance of further education and training after school to secure good jobs, meaningful lives and economic opportunity. Girls in Lotus Outreach Australia's GATE program are now beginning to graduate high school. These girls don't have anything like the same advantages as those from affluent middle class families. Yet they will still be competing with those same more, advantaged students for a place at University or tertiary training.

The GATEways Program has been developed and is expected to be implemented by Lotus Outreach Australia by 2016 to help Lotus high school graduates access university or vocational training, and find accommodation. GATEways, also seeks out vocational opportunities that suit the girls' needs. Girls in GATEways are encouraged to 'give back' by helping their communities during their holidays.

If our Lotus Outreach Australia's GATE graduates can't fund tertiary training or university themselves, they are less likely to secure meaningful, well paid jobs, settling instead for menial underpaid work, which sadly can lead to them becoming vulnerable to trafficking once more. Lotus Outreach Australia is looking at ways to find extra funding to cover GATEways in the immediate future. Once these girls are in good well paid jobs, they may be in a position not only to be of help to their families, but perhaps to help the other little girls in their communities needing assistance to stay at school.



*"If you educate a boy, you educate a person. If you educate a girl, you educate a family, transform a community, you change society,"*



Shashi Tharoor



# Case Study - Srey

Srey is 14. Lotus Outreach supports Srey so she can stay in school.

Srey studies and works hard to create a bright future for herself and her family.



Srey works tailoring on the family's machine at home. She makes robes for the monks, and earns \$20 a month working half a day a week.



She often is left to care for her 11-year-old brother and 5-year-old sister while her older brother and parents are away working.



"My scholarship helps us a lot. We are in debt. We Have no land to grow food on so even have to buy rice. We couldn't possibly afford the materials needed for school and I would most certainly have to drop out."



## Case studies - Pov Vanary, Srey Roth, Men Socheata and Lok Putherika.

Pov Vanary is 23 and in her 3rd year of a banking degree at university. Her father died when she was young and her brother and older sisters support the family. She received her LOA scholarship in grade 9, and could not afford to go to university after graduating in year 12, so gained further assistance through GATE to fund text books, equipment, and food. She received her first bicycle from LOA in grade 7 - and a new one in year 12 - and now commutes 10 km in traffic from home to university on a motorbike. Her dream job is to work in a bank.



Srey Roth is 20 years old and in her third year of a four-year IT course. She received her LOA scholarship in 7th grade, and graduated in year 12. She has kept most of the things she received from LOA including books, uniforms and other school equipment because they motivate her to do well. She has an internship with the Asia Foundation, working to track garbage trucks with GPS, that helps her get through university. If her internship contract is not renewed she already has another job lined up where she will be paid on a commission basis editing video.



Men Socheata is 23 and in her fourth year of interior design at the Royal University of Fine Arts. She has three sisters and a brother. Her father is a bus conductor and is often away. She received her LOA scholarship in 8th grade. When she was younger she wanted to become an architect or a doctor, and in grade 12 she was offered a scholarship to do interior design. She must soon submit her thesis - a computer generated design - and says that it would be great to have better access to a computer of her own.

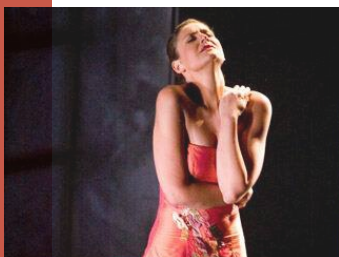


Lok Putherika is 20, and in her final year of a two-year IT course in web development. She is keen to study online but needs a computer. LOA granted her scholarship at the end of grade 7 - and still has the bicycle she was given at that time. She is in her first year of an internship at Color of Life, one of the outlets of Watthan Artisans Cambodia, where all of the highly skilled artisans have disabilities. They also provide seeing-hands massage. She is guaranteed another 4 month internship in 2015.





## Our fundraising activities in Australia



**Lotus Outreach Australia held an Opera Event in Balmoral in November 2013 that raised enough to support forty-five girls and their families for a whole year.**

Kathryn McCusker sang divinely and the champagne flowed at the magical home of Bill and Trisha Heaton, where a bunch of committed and generous people gathered for a wonderful cause – keeping vulnerable young girls in school and safe.



**Kathren, a Sydney-based acupuncturist, chose Lotus Outreach for the theme of her thirtieth birthday.**

She and her friends and admirers celebrated in style, while raising awareness and funds for young girls in Cambodia who may otherwise never receive an education.

**Sydney, August 2013: Perfect skies and an enthusiastic crowd of 85,000 runners and walkers.**

We had a great day stretching our legs and enjoyed the vibrant atmosphere. We raised enough to support around 20 girls and their families for a year. Here Anna Harper, the LOA President and Jane Lyttleton the VP enjoy a contemplative moment at the end of the race.

Bondi's AJ Physio very kindly volunteered to soothe our aching muscles. Their magical hands were much appreciated!



**Crime fiction author David Moor donated proceeds from sales at the launch of his new novel, Adios Bondi Noir, held at the spectacular Icebergs Club in Bondi.**

Thanks to the two hundred people who came to the book launch in Bondi six girls will be educated and kept safe and their families will be fed for a whole year.





## Anna Harper

President and Board Member Lotus Outreach international



**Anna Harper's consulting firm, Cultural Shapeshifters, works with Australian and international businesses and organisations, and with the United Nations.**

Anna specialises in developing global leaders for the future.

She facilitates 'shaping' individuals and workplaces towards greater consciousness of what is possible, through organisational cultural alignment, team dynamics, cultural engagement and expanded thinking.

She has two Masters degrees: M.Arts in Chaos, Complexity and Creativity, and M.Applied Science, and a Bachelor of Fine Arts, which influence her mission to contribute to making the world more equal, fair and sustainable — this plays into her great commitment to helping at-risk Cambodian girls and their families gain safe, fulfilled and independent lives. Anna was Treasurer for Lotus Outreach Australia from 2004- 2012, and sits on the board of Lotus Outreach International.

## Jane Lyttleton

Vice President



**Jane Lyttleton is an author, teacher and practitioner of Traditional Chinese Medicine (TCM) specializing in gynaecology and infertility.**

She trained in genetics and biochemistry at the University of London, and studied TCM in Australia and China. She lectures at universities in Sydney and internationally. Jane has long been dedicated to the education and health of women and children. She helped establish Lotus Outreach Australia in 2004 after she and a group of Lotus Outreach members travelled to Thailand and Cambodia meeting local groups working to combat sex trafficking. She continues to visit Cambodia and Lotus Outreach projects regularly.

## Jennifer Mellet

Secretary and Director of Communications and Fund-raising



**Jennifer is a graduate of University of Western Australia and a screenwriter, actor and broadcaster.**

A regular writer for television drama, she also taught Spoken English, English as a Second Language, Drama and Video to children in Australia, UK and Middle East. Jennifer previously worked pro bono with the Eastern Kuku Yalanji Traditional Custodians in Far North Queensland, on their Cultural Heritage Mapping & Recording Project. She has filmed Lotus Outreach Australia's projects in Cambodia, and leads the very committed volunteer fundraising team.



## Trisha Heaton

Co-Director, Fund-raising



**Trisha is a former CEO of Ausfilm. Ausfilm is responsible for marketing Australia as a production destination for Feature Films, Television and Visual Effects.**

She graduated from the Australian Film, Television & Radio School (AFTRS) and has worked in the film industry since 1980. Trisha previously worked for the NSW Film & Television Office and was responsible for marketing and positioning NSW as a film destination in the global marketplace. She has served on the Ausfilm Board and the Screen NSW Board and is Co-Director of The Heaton Group developing real estate projects. Trisha has been a passionate supporter and fundraiser for Lotus over many years.

## Stephanie Hancock

Media Director



**Stephanie worked for global advertising agency J Walter Thompson in Toronto, New York & Bangkok.**

She was an award winning regional account director and executive creative director with some of the most famous and powerful brands. Now living in Singapore, Stephanie co-founded and manages the well known Wild Honey restaurants. She has a great interest in Asian cultures, particularly Cambodia. She is keen to use her skills to help Cambodia's most vulnerable girls achieve their potential for themselves and their country.

## Raksmei Var

Country Representative, Cambodia



**Raksmei volunteered as a teacher and mentor for a youth group providing social services to poor children, where she taught kids about children's rights.**

While also working as an English teacher at a private school, Raksmei decided she wanted to do more to help children. Raksmei completed her Bachelor of Business Administration degree in Accounting in 2004 at the National University of Management in Cambodia. In 2007, she received her Master's in Gender and Development Studies from the Asian Institute of Technology in Thailand. Raksmei's particular areas of focus include children's education, child and youth mobility and employment, livelihood development, child labor, human trafficking and sexual exploitation.



## Charlie Cristi

In-Country Liaison Officer



**A graduate of University of Newcastle, Charlie lives and works in Phnom Pehn. She is a gifted teacher of Art and Textiles.**

Charlie spent a year as an Australian Youth Ambassador for Development, an AusAID initiative, liaising with Lotus Outreach Cambodia and helping to support the projects. Charlie also helped set up the English Language Program for Lotus Outreach Australia. Charlie is passionate about supporting the girls in our programs, and works part time pro bono, liaising with our partners and affiliates.

## Janis Hall

Donor and Supporter Liaison



**Janis spent 4 years as Community/Youth Development Officer at Lockyer Valley Regional Council SE Qld, focussing on culturally appropriate youth engagement initiatives.**

Janis moved from corporate IT&T into support and advocacy for homeless, socially marginalised people at Sydney's Wayside Chapel. She received Outstanding Dedication Awards for her work during the 2010/11 and 2013 devastating floods. With a BA in French and politics from UWA, Janis spent 17 years working in Paris and now interprets pro bono for police and refugees in Qld. Janis was Senior Project Manager at Disneyland Paris, and Manager Strategic, IT, at Voyages Resorts & Hotels in Sydney. Janis has travelled to Cambodia to meet with the Lotus Outreach Australia graduates.

## Contact Details

### Lotus Outreach Australia

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DONATIONS: [treasurer@lotusoutreachaustralia.org.au](mailto:treasurer@lotusoutreachaustralia.org.au)

Follow us on Facebook. [www.facebook.com/LotusOutreachAustralia](http://www.facebook.com/LotusOutreachAustralia)



## Our Affiliates



Lotus Outreach Australia is proud to be an affiliate of Lotus Outreach International, based in California, USA. Lotus Outreach was originally founded by renowned lama and film-maker Norbu Khyentse whose award winning films include 'The Cup' and 'Travellers and Magicians'. He noted a need to give a voice to abused and exploited children in Asia, and helped set up Lotus Outreach as a secular Not for Profit. Today this highly regarded organisation has 8 affiliates worldwide - Australia, USA, Canada, UK, France, Germany, Hong Kong and Taiwan. Between us we enjoy a healthy and productive working rapport that bridges 14 time zones.



### **Australia Foundation for the Peoples of Asia and the Pacific Ltd.**

AFAP is an independent secular, non profit, fully accredited Australian NGO incorporated in NSW. It is a leading agent for poverty alleviation through innovative and appropriate community based development, underpinned by AusAID policy requirements. AFAP provides support to Australian Partners involved in sustainable international development programs. Lotus Outreach Australia has tax deductibility under the auspice of AFAP.



### **Cambodian Women's Crisis Centre (CWCC)**

CWCC is a local NGO registered with the Royal Cambodian Government's Ministry of Interior. Its primary purpose is to provide assistance to women and children who are victims of domestic violence, sexual abuse and trafficking, working towards creating equality, peace and development. CWCC works hand in hand with Lotus Outreach International, Lotus Outreach Cambodia, and Lotus Outreach Australia on program needs and implementation, ensuring all projects are effective and culturally atuned.



### **Cambodian Organization for Children & Development (COCD)**

COCD is a local NGO registered with the Royal Cambodian Government's Ministry of Interior. Its vision is for a society where all people are equal, all children are free from abuse, and are protected, cared for, and have their rights respected. COCD aims to improve the welfare of vulnerable children, their families and communities through the implementation of integrated development and empowerment projects. Lotus Outreach Australia has worked with COCD in the building of wells for safe drinking water and for use in growing crops – part of the pursuit of sustainable livelihoods.





## Thankyou to Our Supporters

The pro bono Board of Lotus Outreach Australia is one part of our organisation. Our Cambodian staff and Partners working with us forms another vital part. The girls and the families we serve are naturally the focus of the organisation. And all those who donate to and support Lotus Outreach Australia sustain it. Together we're a small, nimble, highly effective Non Profit Organsiation with successful outcomes.

The girls in Cambodia and their families continually ask us to thank the donors and supporters. Both mothers and daughters talk of the important psychological component of knowing there are people in Australia who know about and understand their plight, and who are trying to make a difference in the lives of those who by birth and circumstance face greater hardships and less opportunities than we have in our own country.

The generosity of all our pro bono advisors, our supporters, our donors and the tireless people who assist us, is true compassion in action. On behalf of the board, the girls and their families, we truly thank you.





**Lotus Outreach Australia Incorporated**

**ABN 13 358 876 011**

**Annual Financial Report**

**30 June 2014**

The financial report covers Lotus Outreach Australia Incorporated (the “Association”) which is an association incorporated in New South Wales, Australia, under the Associations Incorporation Act 2009 and undertakes fundraising activities in New South Wales, Australia, under a licence issued by the New South Wales Department of Fair Trading under the Charitable Fundraising (NSW) Act 1991.

The principal activities of the Association are conducting fundraising campaigns, marketing and promotional activities and undertaking all manner of charitable work in order to raise funds for the purpose of supporting the education, health and safety of vulnerable women and children in Cambodia.

The Association is a member of the Lotus Outreach International network and partners with the Cambodian Women’s Crisis Centre (CWCC) and Cambodian Organization for Children and Development (COCD) for local implementation of programs.

**Statement of comprehensive income  
For the year ended 30 June 2014**

	Note	2014 \$	2013 \$
Donations received		<b>68,082</b>	63,168
Fundraising income	4	<b>8,050</b>	46,100
Interest income		<b>265</b>	439
<b>Total revenues</b>		<b><u>76,397</u></b>	<u>109,707</u>
Fundraising costs	5	<b>(3,762)</b>	(8,981)
Bank, merchant and administration fees		<b>(2,185)</b>	(3,884)
Computer expenses		<b>(1,114)</b>	(1,477)
Other expenses		<b>(614)</b>	(839)
<b>Total expenses</b>		<b><u>(7,675)</u></b>	<u>(15,181)</u>
<b>Net surplus before payments to beneficiaries</b>		<b>68,722</b>	94,526
Funds provided to beneficiaries		<b>(50,625)</b>	(68,467)
<b>Net surplus for the year</b>		<b><u><u>18,097</u></u></b>	<u><u>26,059</u></u>

**Lotus Outreach Australia Incorporated**  
**ABN 13 358 876 011**

**Statement of changes in funds**  
**For the year ended 30 June 2014**

	<b>Accumulated funds \$</b>	<b>Total funds \$</b>
Opening balance 1 July 2012	69,742	69,742
Net surplus for the year	26,059	26,059
Closing balance 30 June 2013	<u>95,801</u>	<u>95,801</u>
<b>Opening balance 1 July 2013</b>	<b>95,801</b>	<b>95,801</b>
<b>Net surplus for the year</b>	<b>18,097</b>	<b>18,097</b>
<b>Closing balance 30 June 2014</b>	<b><u>113,898</u></b>	<b><u>113,898</u></b>

**Lotus Outreach Australia Incorporated**  
**ABN 13 358 876 011**

**Statement of financial position**  
**As at 30 June 2014**

	Note	2014 \$	2013 \$
<b>Assets</b>			
Cash and cash equivalents	8(a)	<b>46,348</b>	63,781
Other assets	3	<b>67,550</b>	32,020
<b>Total current assets</b>		<u><b>113,898</b></u>	<u>95,801</u>
<b>Total non-current assets</b>		<u>-</u>	<u>-</u>
<b>Total assets</b>		<u><b>113,898</b></u>	<u>95,801</u>
<b>Liabilities</b>			
<b>Total current liabilities</b>		<u>-</u>	<u>-</u>
<b>Total non-current liabilities</b>		<u>-</u>	<u>-</u>
<b>Total liabilities</b>		<u>-</u>	<u>-</u>
<b>Net assets</b>		<u><b>113,898</b></u>	<u>95,801</u>
<b>Funds</b>			
Accumulated funds		<u><b>113,898</b></u>	<u>95,801</u>
<b>Total funds</b>		<u><b>113,898</b></u>	<u>95,801</u>

**Lotus Outreach Australia Incorporated**  
**ABN 13 358 876 011**

**Statement of cash flows**  
**For the year ended 30 June 2014**

	2014	2013
Note	\$	\$
<b>Cash flows from operating activities</b>		
Cash receipts from donations and fundraising		66,579
Cash payments to suppliers		(13,160)
Cash payments to beneficiaries		(25,497)
Interest received	<u>265</u>	<u>439</u>
<b>Net cash from operating activities</b>	8(b) <u>(17,433)</u>	<u>28,361</u>
<b>Cash flows from investing activities</b>		
<b>Net cash from investing activities</b>	<u>-</u>	<u>-</u>
<b>Cash flows from financing activities</b>		
<b>Net cash from financing activities</b>	<u>-</u>	<u>-</u>
Net increase in cash and cash equivalents	(17,433)	28,361
Cash and cash equivalents at beginning of the year	8(a) <u>63,781</u>	<u>35,420</u>
<b>Cash and cash equivalents at the end of the year</b>	8(a) <u><b>46,348</b></u>	<u><b>63,781</b></u>

**Lotus Outreach Australia Incorporated**  
**ABN 13 358 876 011**

**Notes to the financial statements**  
**For the year ended 30 June 2014**

	2014 \$	2013 \$
<b>3. Other assets</b>		
Funds in APAF account	67,550	30,207
Withholding tax refundable	-	1,196
Computer software licence	-	617
	<u>67,550</u>	<u>32,020</u>

**4. Fundraising appeals conducted during the financial period**

Fundraising appeals conducted during the financial period included various fundraising projects and general receiving of indirectly solicited donations and bequests.

	2014 \$	2013 \$
(1) Gross proceeds from fundraising appeals	8,050	46,100
Less: Direct costs of fundraising appeals	<u>(3,762)</u>	<u>(8,981)</u>
Net surplus obtained from fundraising appeals	<u>4,288</u>	<u>37,119</u>
(2) Application of net surplus obtained from fundraising appeals		
Distributions (expenditure on direct services)	4,288	37,119
Administration expenses	-	-
	<u>4,288</u>	<u>37,119</u>

	2014 \$	2014 %	2013 \$	2013 %
(3) Comparisons of certain monetary figures and percentages				
Total cost of fundraising/ gross income from fundraising	3,762/ 8,050	47	8,981/ 46,100	19
Net surplus from fundraising/ gross income from fundraising	4,288/ 8,050	53	37,119/ 46,100	81
Total costs of services/ total expenditure	3,762/ 3,762	100	8,981/ 8,981	100
Total costs of services/ total income received	3,762/ 8,050	47	8,981/ 46,100	19

**Notes to the financial statements**  
**For the year ended 30 June 2014**

**5. Auditors remuneration**

No audit fees are payable to the current auditors, KPMG, as they have offered their audit services on a pro-bono basis.

**6. Commitments and contingencies**

The Association does not have any commitments or contingent liabilities not otherwise disclosed in this report.

**7. Subsequent events**

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Associations' Committee Members, to affect significantly the operations of the Association, the results of those operations, or the state of affairs of the Association, in future financial years.

	<b>2014</b>	<b>2013</b>
	<b>\$</b>	<b>\$</b>
<b>8. Notes to the statement of cash flows</b>		
<b>(a) Cash and cash equivalents</b>		
St George Bank savings account	<b>43,174</b>	47,716
St George Bank cheque account	<b>3,174</b>	16,065
	<b><u>46,348</u></b>	<u>63,781</u>
<b>(b) Reconciliation of cash flows from operating activities</b>		
Surplus for the year	<b>18,098</b>	26,059
Change in assets and liabilities	<b>(35,531)</b>	2,302
Net cash from operating activities	<b><u>(17,433)</u></b>	<u>28,361</u>